## 2026 Awards Program How to Prepare a Winning Submission

- Awards of Excellence
- Professional Recognition

**August 12, 2025** 





2026 EXCLUSIVE AWARDS SPONSOR



## Awards Team

### **Program Chairs**



### **Awards of Excellence**

Irma Henderson, PTMP
Director of Transportation Services
University of California, Riverside



### **Professional Recognition**

Robert Ferrin, PTMP
Mobility & Parking Sr. Project Manager
Kimley Horn & Associates, Inc.



### **Program Resources**

Jennifer Booth, CPSM
Manager, Member Engagement
IPMI



**Dorothy Verdon, CPSM**Awards Program Manager *IPMI* 



## Key Dates



**September 15, 2025** 

October 29, 2025

February 2026

June 14-17, 2026

Program Opens

Program Closes

Winners Notified

Recognition at



## Entry Fee/Awards of Excellence



### **MEMBERS**

\$425.00

Per entry, per category

### **NON-MEMBERS**

\$625.00

Per entry, per category

## Why Submit?





## Why Submit?



- 1. Industry Recognition: Gain visibility and credibility from peers, partners, and stakeholders.
  - Award recipients in the Awards of Excellence and Professional Recognition Awards programs will be recognized on stage at the 2026 IPMI Conference & Expo in Milwaukee
  - Winning projects, programs, organizations, and people in the Awards of Excellence and Professional Recognition Awards programs will be documented in the July/August issue of *Parking & Mobility*

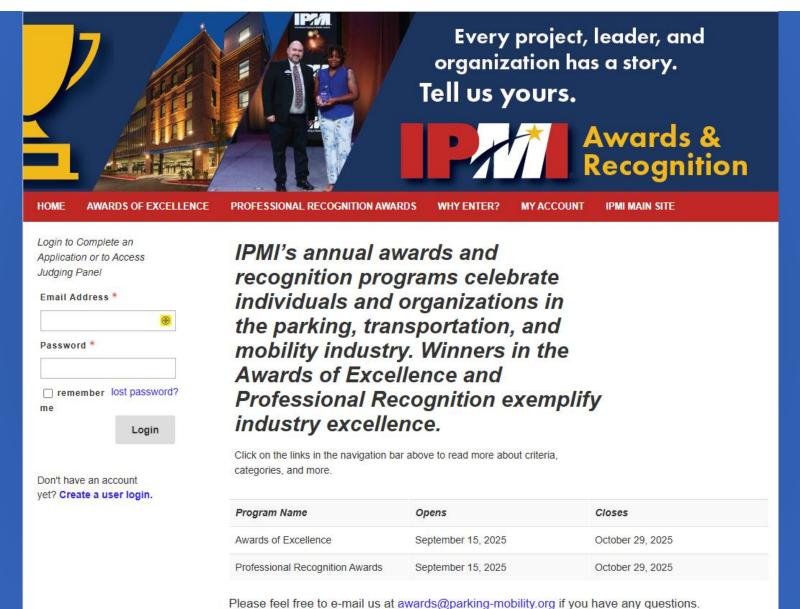


## Why Submit?



- **2. Showcase Innovation:** Highlight your team's creativity, leadership, and forward-thinking solutions.
- **3. Boost Team Morale:** Celebrate the hard work and accomplishments of your staff, collaborators, and clients.
- **4. Strengthen Reputation:** Build trust and authority with clients, customers, community members, and decision-makers.
- **5.** Attract Talent and Partnerships: Awards help position your organization as an industry leader.

## Awards Entry Platform



## Awards Entry Platform

Parking & Mobility Magazine | Forum Online Community | Login to Member Database | Conference & Expo 2026 | eLearning Login | Subscribe to IPMI's E-Newsletter

Community ^ Membership ∨ Resources ∨ Education & Advancement ∨ Events ∨ Industry News ∨ Sponsorship V About Contact Us

Awards & Recognition

Forum Online Community

State & Regional Associations

Volunteer

Overview and Best Practices





### Eligibility

Projects and programs implemented and/or completed from September 15, 2023, through September 15, 2025, are eligible.

### **Categories**

- Architectural Design
- Facility Design: Mixed-Use
- Facility Design: Stand-Alone
- Facility Design: Surface Parking
- Restoration: Structured Parking

- Restoration: Surface Parking
- Sustainable Design
- Innovation in a Mobility, Transportation, or Parking Program
- Marketing and Communications

## AWARDS OF EXCELLENCE

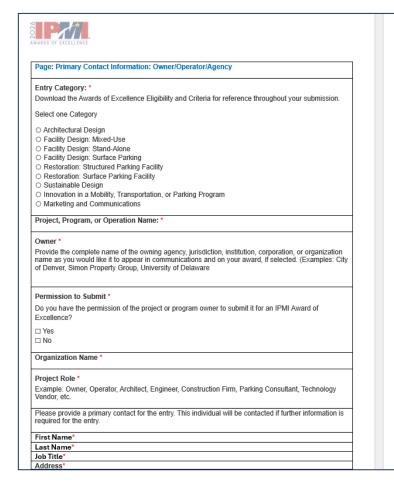
### **Tools**

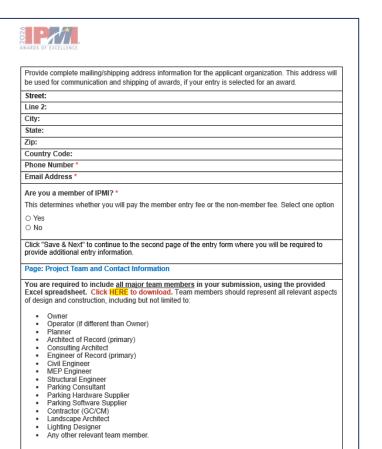
( Click <u>HERE</u> to download the Project Team template )

А	В		С		D	Е	Contact	Contact	H Suffix and/or	1	4
		Engaged on				<b>Primary Contact</b>				<b>Primary Contact</b>	
Awards Role 🔻	Role ▼	Proje	ct?	~	Full Company Name 🔻	<b>Salutation ▼</b>	First Name 🔻	Last Name 🔻	<b>Credentials</b>	Title	Emai
Submitter		Yes									
Team Member	Owner	Yes									
Team Member	Operator (if different from Owner)										
Team Member	Architect of Record										
Team Member	Consulting Architect										
Team Member	Engineer of Record										
Team Member	Structural Engineer										
Team Member	Civil Engineer										
Team Member	MEP Engineer										
Team Member	Lighting Designer										
Team Member	Planner										
Team Member	Landscape Architect										
Team Member	Consultant, Parking										
Team Member	Consultant, Other										
Team Member	Hardware Supplier										
Team Member	Software Supplier										
Team Member	Construction Manager										
Team Member	General Contractor										
Team Member	Precast/Concrete/Steel Supplier										
> In	structions COMPLETE - Team	n List		$\Omega$	NOT EDIT data validat	ion +	: 4				

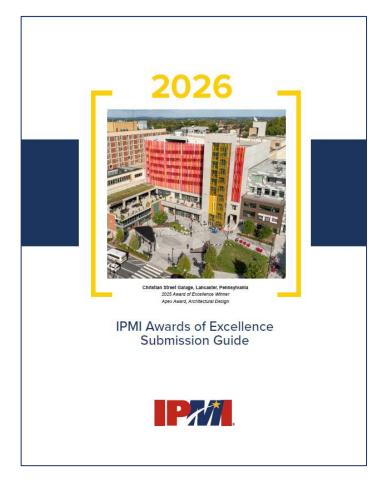
### **Tools**

( Click **HERE** to view and download the Submission Guide )









### Eligibility and Criteria Brochure TOC

- About the Awards of Excellence
- Eligibility
- Evaluations and Judging
- Recognition and Entry Fees
- Awards of Excellence Categories Overview
- Requirements by Category
- FAQs



### **Best Practices**

- ✓ Obtain **owner approval** before you begin a submission
- ✓ Make sure the **contact person** is someone who will respond to questions from IPMI quickly
- ✓ Enter your company name exactly how you want it printed on the award.
- ✓ Enter a concise and correct project name.
- ✓ Include proof of project or program completion
- ✓ Complete the **team form**
- ✓ Include 5 to 10 images that are between 1 MB and 5 MB.
- ✓ Pay for your entries at the time of submission!





## AWARDS OF EXCELLENCE

### **Best Practices**



# Professional Recognition Awards

Overview and Best Practices





### Eligibility

Nominated individuals and organizations must be IPMI members in good standing.

### **Categories**

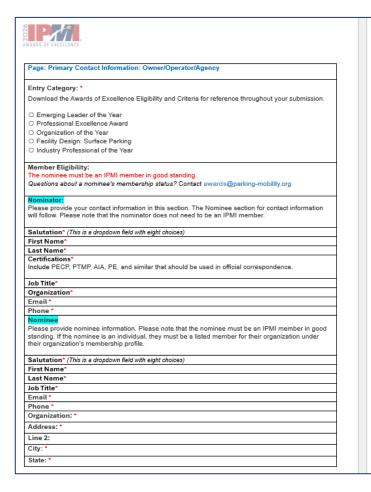
- Industry Professional of the Year
- Organization of the Year
- Emerging Leader of the Year



- Professional Excellence Awards in multiple categories:
  - Customer Service
  - Finance
  - Human Resources
  - *IT*
  - Innovation
  - Leadership
  - Marketing
  - And more!

Tools

( Click **HERE** to view and download the Submission Guide )





### Country Code: Industry Segment Select the most appropriate organization type for the nominated organization or the employing organization for the nominated individual. O Academic/University O Architecture, Engineering, Construction City/Municipality O Commercial Operator O Hospital/Healthcare O Planning/Consulting Service Provider/Supplier O Transit/Transportation If other, provide additional detail here: Click "Save & Next" to continue to the second page of the entry form where you will be required to provide additional entry information Page: Category Criteria Professional Recognition Award Criteria Download the Awards of Excellence Eligibility and Criteria for reference throughout your submission. Professional Excellence Awards recognize excellence for all staff, from the front-line to management. Awards recognize outstanding performance in a specific area of expertise. Excellence Category Selection: Customer Service, Finance, Frontline, Human Resources, Innovation, Leadership, Marketing, Management, Operations, Technology, or select your own specific area of Narrative demonstrating the following achievements according to criteria. Each section is limited to 250 words, for a total of 1,250 words: . Summary: Describe the nominee and role within the organization. (20%) . Community and Industry Contributions: Describe nominee's contribution to the parking, transportation, and mobility industry. (20%) · Organization Culture, Leadership, and Staffing: Describe the nominee's professional reputation and relationship with staff, patrons, and colleagues. (20%) · Strategic Planning and Technology Application: Demonstrate the nominee's application of

creative solutions, innovation, and best practices. (20%)

Examples of Nominee's Specific Expertise: Provide at least three specific examples of the

nominee's professional contributions related to the category selected. (20%)







### Eligibility and Criteria Brochure TOC

- About the Professional Recognition Awards and Eligibility
- Professional Recognition Categories Overview
- Requirements by Category
- Evaluations, Judging, and Recognition
- FAQs

### **Best Practices**

- ✓ Confirm that the nominee is a member of IPMI
- ✓ Review your contact information carefully
- ✓ Nominate **only one organization or person** per award entry
- ✓ **Obtain nominee's approval** to submit them for an award
- ✓ Enter the nominee's name **exactly how it should be printed** on the award
- ✓ For individual awards, **limit the nomination** to one person
- ✓ **Tell us about the nominee**, not just their achievements
- ✓ Comply with upload requirements for supporting documentation





## Awards Prep Resource

(Click HERE to access the article)

### THE BUSINESS OF PARKING Marketing & Business Development

### **Award Programs**

The Art and Science of Winning

By Dorothy Verdon, CPSM

LMOST EVERY PROFESSIONAL ORGANIZATION OR ASSOCIATION has an awards program, either recognizing individual achievements or showcasing outstanding projects or initiatives. IPMI has both; the Awards of Excellence and Professional Recognition Awards. These programs share many similarities with

those of other organizations, in that submissions require form-based text and visual content and are judged by industry peers. With IPMI's Awards of Excellence program call for submissions on the horizon, this article provides helpful tips on how to impress a jury, earn a high score, and win an Apex or Honorable Mention Award.

The best thing about winning an award is the validation you get from a jury of your peers who recognize the value of a plan, a design, a program, or a product and its successful implementation. That kind of third-party endorsement affirms what your team already believes: You've done something excellent. A survey I conducted about professional award programs revealed that recognition among clients and peers was the top reason for submitting; external publicity was second, credibility was third, and boosting employee and team morale was fourth.

### Planning and Strategic Decision Making

Some projects are destined to grab a jury's attention immediately and win multiple awards. But even piles of dirt can win if you tell a good story and illustrate it effectively! Case in point; an engineering client approached me about submitting a clean soil stockpile project in Brooklyn to the American Council of Engineering Companies (ACEC) New York, At first, I was and the need to cull them, their first pass is when your skeptical. However, through research, interviews, and new entry will be eliminated if it is technically unresponsive drone photography. I became convinced of the story's due to missing information, an inadequate narrative or strength. After careful category selection, the project earned a 2024 ACEC New York Gold Award.

It takes time to prepare a viable entry to most consequential award programs, so think about what the ROI will be before jumping in. Will a win reinforce your company's or organization's reputation in a specific market or project type, and does it align with your business goals or mission? Resist a scattershot approach

and submit selectively, using go/no go criteria such as budget, level of effort, odds of winning, target audience, and internal and/or external value. Also, assess your project's "winnability" quotient. Be honest and rigorous in evaluating how your entry compares to past winners in the same category. Most associations archive previous winners online-study those to benchmark your entry.

### Giving Judges What They Crave

Assuming all systems are "go"-and for consultants, this means that you have obtained permission from the project owner to proceed-you are now ready to start filling in the submission form. IPMI's has over 60 possible fields for text content alone, and the several key fields requiring the most detailed information are tailored to the different entry categories

IPMI's jury is composed of approximately 20 volunteers from member organizations across the parking and mobility spectrum. Faced with several dozen entries presentation of facts, or images that are substandard or do not support the parrative.

I recently asked judges and staff from professional organizations, including IPMI, for their feedback on several key questions about the award program. Their answers, summarized below, offer valuable tips on how to submit a winning entry in the 2026 Awards of Excellence program.

#### 1. What are the most common mistakes you have found that submitters make with their entries?

Failing to carefully read and follow instructions, not directly addressing the specific questions and criteria, and providing incomplete or vague responses were the most significant flaws. Strong entries are clearly aligned with judging criteria, well-written, and detailed. Think like a judge: make it easy for them to find and evaluate your information. One IPMI judge noted, "The devil is in the details, and wordsmithing is critical to putting your best foot forward."

#### 2. Which sections of the entry form seem to give submitters the most trouble responding to adequately?

The media section is challenging for some applicants. Photos. can convey the scope and uniqueness of a project more vividly than mere words. Overall, judges noted that it's not just one section that trips up applicants, but rather a combination of incomplete or missing information across the submission that can weaken its effectiveness.

### 3. What do each year's winners seem to have in common?

Winners clearly described how their project or program integrated seamlessly with their operations and was thoughtfully designed with the end user in mind. Winning entries stand out for their innovation, energy, and ability to clearly demonstrate impact. These submissions are complete, engaging, and visually dynamic, featuring compelling narratives, striking visuals, and metrics that illustrate how data was utilized in the project decision-making process and applied to achieve objectives.

### 4. What is the best advice you can give submitters?

- · Be responsive to judging criteria and don't be afraid to state why you think the project deserves an award.
- · Answer every question thoroughly. Don't skip required details, especially numbers or specifics, and avoid repeating the same
- . Write concisely, but don't forget to tell the story. Jurors want to know what business decision inspired the program or project, what obstacles you overcame and how, who was involved, how it was implemented, and what benefits your organization or client derived from the overall effort. If your entry is a unicorn that sets new standards for the parking and mobility industry, please state so and provide supporting

- . Describe how you innovated and were resourceful with the planning, design, or construction process.
- . Use high-quality photos and videos to elevate the submission.
- . Enlist objective third parties to review and provide feedback about your entry before submission.

#### You're a Winner, Now What?

Milk it for all it's worth! Attend the awards ceremony, invite your clients and teammates, announce it on social media and your website, issue a news release, and hold an in-house celebration. because, like designing a project or program, submitting one for an award is always a team effort.

#### **Parting Thoughts**

A successful award submission isn't just about checking boxes. It's about crafting a compelling, evidence-based story that resonates with a jury and aligns with the goals of the award program. By approaching the process strategically and presenting your best work, you will significantly increase your chances of being recognized as one of the best in the parking and mobility industry.



DOROTHY J. VERDON, CPSM, is the Owner of Bright Bunny Communications. She can be reached at dorothy@

## Questions?

Apex Spercentage
Award Honorable structure
will I win by default? Mention
PROJECT COST



Thank you for joining us today!